

Benefits for the private sector of the Automotive



Ing. Thomas Eder

Fronius International GmbH
Global Customer Management
Buxbaumstraße 2
A – 4600 Wels



Public-Private Dialogue



Fronius International



Three areas of activity

Battery Charging Systems Division
since 1945



Welding Technology Division
since 1950



Solar Electronics Division
since 1993



Welding Technology Division



Sectors



Automobile and component supply industry



Shipbuilding and offshore



Robot manufacturers and system integrators



Rolling stock construction



Pipeline construction and pipe manufacturers



Construction machinery



Steel, apparatus and mechanical engineering

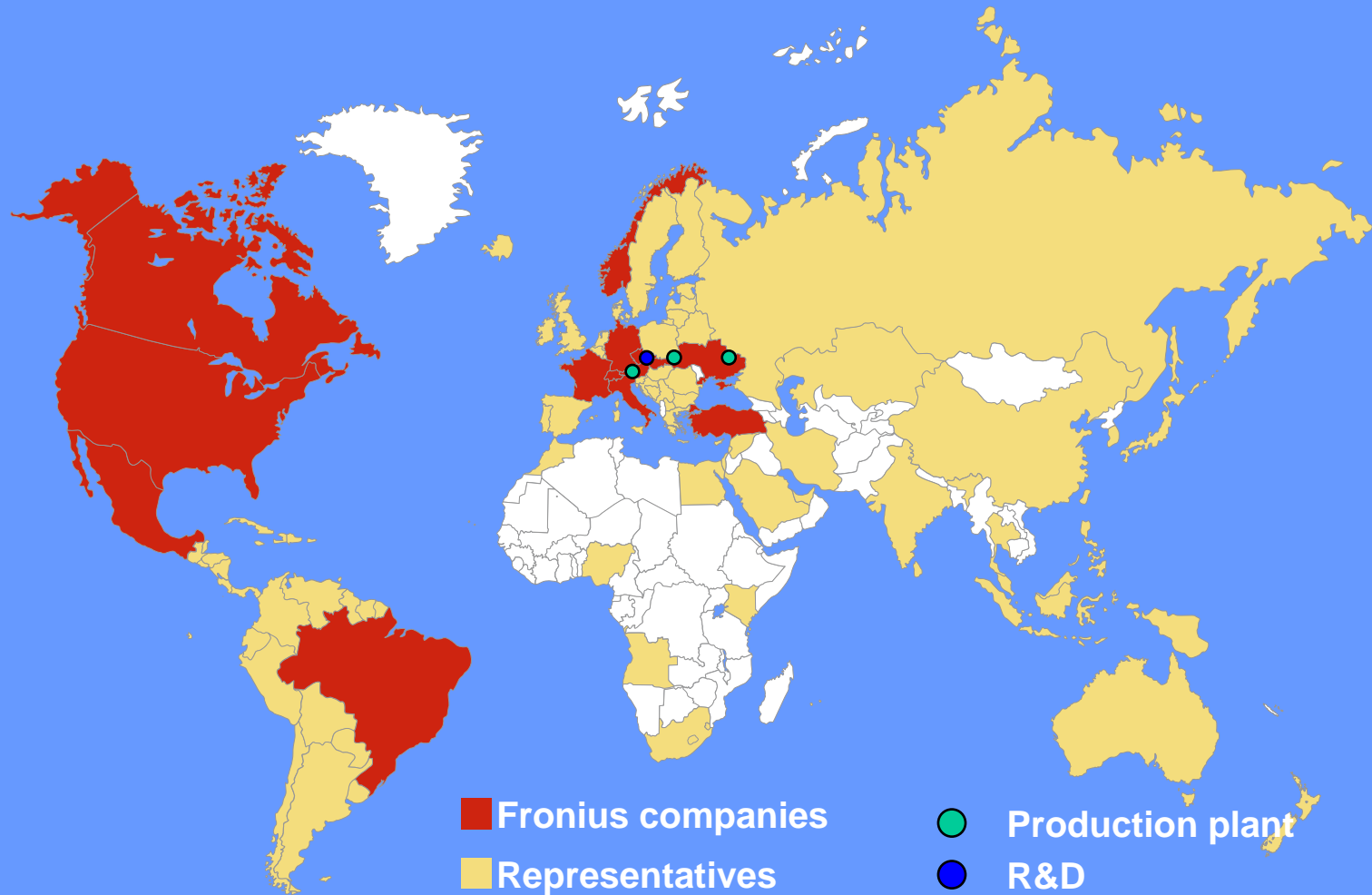


Commercial vehicles and agricultural machinery



Metalworking trades

Europe is our strength, the rest of the world our future



A closer look at the Fronius Group

	2008	2007
Employees worldwide	2500	2221
Group turnover	€370 million	€298.5 million
R&D investment	6.8 %	6.8%
Exports	90 %	88.2 %
Active patents	585	469

Fronius reference / welding

Automotive

- VW/Audi/
Seat/Skoda
- BMW
- Daimler
- Hyundai / KIA
- GM / Opel / Saab
- Ferrari
- Renault
- Dacia
- Honda
- Nissan
- Bentley
- Toyota



Tier 1/2

- Benteler
- Magna
- Magna Cosma
- Magna Steyr
- Johnson Controls
- Purem
- Dura
- Boysen
- Thyssenkrupp
- Hyundai
- Dana
- Sebring
- ACI
- Toyota Boshuko
- ...



Yellow Goods

- JCB
- Caterpillar
- CNH (New Holland)
- John Deere
- Volvo / Samsung
- Liebherr
- MAN
- Manitou
- Still
- Linde
- O&K
- Bobcat
- Kessler



Output global customer :



Modelle



180

Produktion pro Arbeitstag



Ø 26.600 Fzge.

Produktionsstandorte



61 weltweit

1108 pcs./ hr 18 pcs. / min

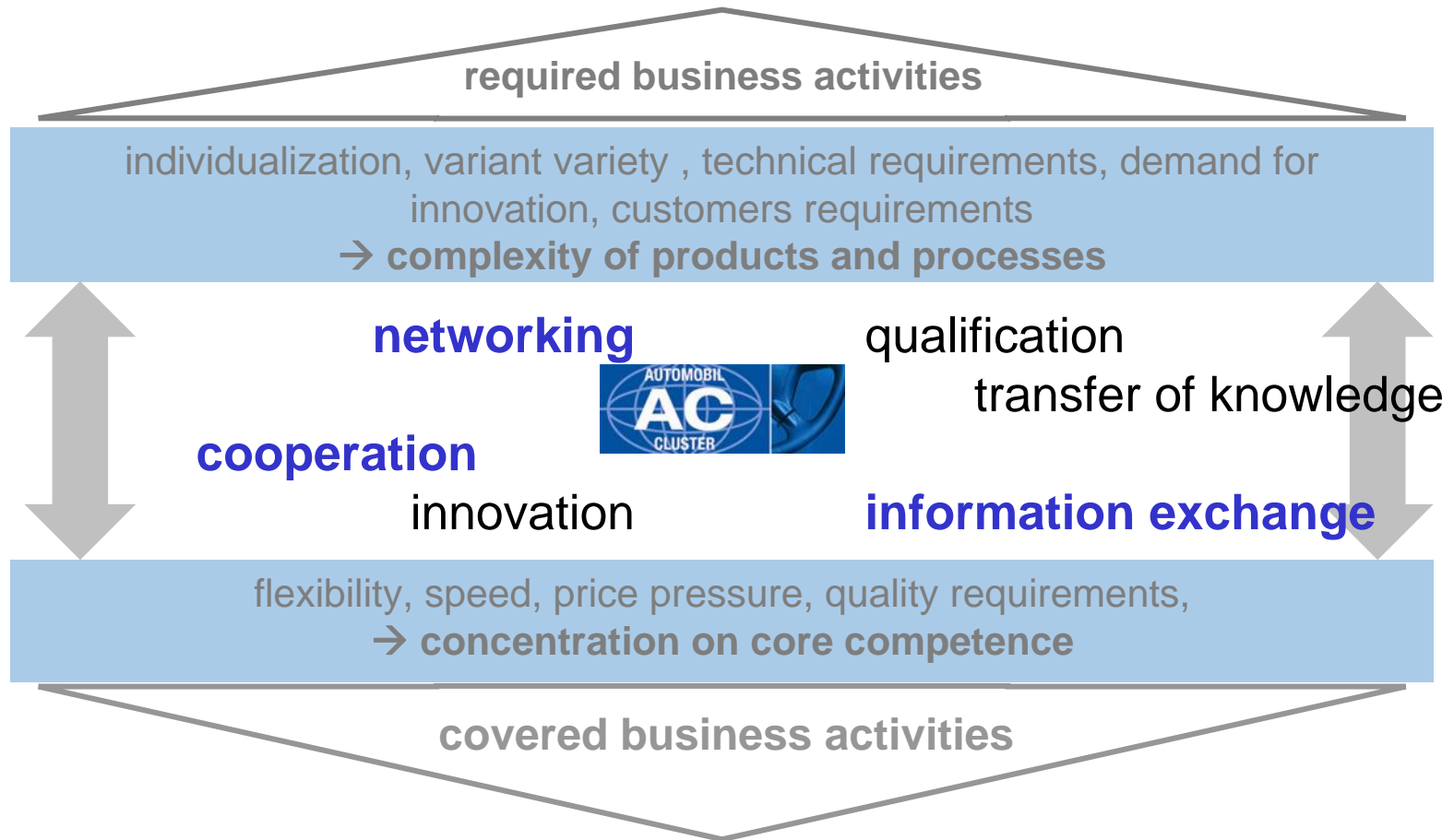
Companies and Networks

In a time in which products are becoming **more complex** and customers more fastidious

and in the same course the creation of value is distributed **between more companies** ,

the success of the companies is the **success of the networks**

Cooperation – the Motor of a Region



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PERFECT WELDING

Public-Private Dialogue

